

# Current Agent Rewards & New Case Promotions!

## **5 for 5 Bonus\*\***

Write 5 new medical and/or dental groups with 5 or more lives and receive \$500; effective dates for December 2007, January 2008, and/or February 2008. If each of your five new groups have 10 or more lives you receive \$1,000; Standard bonuses still apply!

## **Medical Rewards\***

Receive Double Reward on all medical cases (5 or more enrolled) \$200 for groups with 5-14 enrolled employees; \$400 reward for groups with 15-50 enrolled employees.

Receive an additional reward of \$300 for every 3 medical cases sold with 10 or more enrolled employees approved in the same calendar year.

## **Dental Rewards\***

Receive Dental Reward of \$100 for groups of 10-25 enrolled; \$150 reward for groups of 26-50 enrolled; and \$200 reward for groups of 51 or more enrolled.

Receive an additional \$300 for every 3 dental cases sold with 10 or more enrolled employees approved in the same calendar year.

*\* Only one reward applies if medical and dental sold together. \*\*Medical cases with loads in excess of 50% are not eligible.*

**Agent Referral Bonus – Refer a fellow agent to BEST Life and receive a \$50 bonus when the referred agent writes their first case.**

## **Group Rate Reductions & Promotions**

### **Bundle & Save Discounts**

Sell 2 lines of coverage and save on 1; sell 3 lines and save on 2; sell 4 lines and save on 3.

Available Lines of Coverage and Savings Options:

Medical -1%\*; Dental - 5%; Vision - 5%; Life - rates do not change

\*Medical rates cannot go below minimum rate band.

### **24 Month Dental Rate Guarantee**

Groups with at least 10 enrolled on a dental plan who also purchase at least \$15K per employee life coverage receive a 24 month rate guarantee on their dental plan at no extra charge.

