



Health Plan Administrators Independence Holding Group

AGENT HEALTH ADDENDUM TO PRODUCER AGREEMENT

This Addendum to the Producer Agreement identifies (1) the line of business for which Producer is appointed and authorized to solicit and procure applications; and (2) the commission schedule applicable to such line of business. HPA and Producer each agrees that this Addendum is subject to all of the terms and conditions of the Producer Agreement and shall be made part of and attached thereto.

Payor: Standard Security Life Insurance Company of New York

Lines of Business: Health & Dental

Schedule of Base Commissions Addendum:

SHORT TERM MEDICAL ¹ Earned Medical Premium	STM LITE MEDICAL ² Earned Medical Premium	SECURE 12 X 3 ³		SECURE DentalOne ⁴	
18%	15%	1st Year	18%	1st Year	12%
		2 nd and 3 rd Year	9%	Renewal	9%

¹ SHORT TERM MEDICAL insurance commissions are calculated using the SHORT TERM MEDICAL Premium Rate for the policy at the time of issue. The SHORT TERM MEDICAL premium does not include administration or enrollment fees.

² STM LITE MEDICAL insurance commissions are calculated using the STM LITE MEDICAL Premium Rate for the policy at the time of issue. The STM LITE MEDICAL premium does not include administration or enrollment fees

³ 2nd and 3rd year commissions are based on reapply premium calculated at time of reapply. The 12 X 3 premium calculation does not include administration or enrollment fees

⁴ The commissionable premium calculation for SECURE DentalOne does not include OrthoCare fees, administration or enrollment fees

To be attached to and made part of your Producer's Appointment Form with Health Plan Administrators

To Be Completed By Producer:

I direct my compensation to be made payable as indicated on the attached Producers Appointment Form.

SSN #: _____

Agency/Company Name: _____

Print Agent Name: _____

Agent Signature: _____

Date: _____

GA Agency/Name: _____ GA HPA#: _____

MGA Agency/Name: Allied Brokerage Services MGA HPA#: 04000000

HPA Agt Adden 7-08



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Payor: United States Fire Insurance Company

Line of Business: Health

Schedule of Base Commissions Addendum:

OVERSEAS TRAVEL MEDICAL¹
15%

¹Overseas Travel Medical commission calculations do not include administration or enrollment fees.

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To Be Completed By Producer:

I direct my compensation to be made payable as indicated on the attached Producers Appointment Form.

SSN #: _____

Agency/Company Name: _____

Print Agent Name: _____

Agent Signature: _____ Date: _____

GA Agency/Name: _____ GA HPA#: _____

MGA Agency/Name: Allied Brokerage Services MGA HPA#: 040000000



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Product: RX Pay Card

Line of Business: Discount RX

Schedule of Base Commissions Addendum:

<u>RX Pay Card</u>
15%

RX Pay Card commission calculations do not include administration or enrollment fees.

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To Be Completed By Producer:

I direct my compensation to be made payable as indicated on the attached Producers Appointment Form.

SSN #: _____

Agency/Company Name: _____

Print Agent Name: _____

Agent Signature: _____

Date: _____

GA Agency/Name: _____ GA HPA#: _____

MGA Agency/Name: Allied Brokerage Services MGA HPA#: 040000000

PRODUCERS APPOINTMENT FORM

Agent Name _____ Date of Birth _____ Social Security# _____
 Corporation/Agency Name _____ Tax I.D. * _____ Email _____
 Business Street Address _____ City _____ St. _____ Zip _____
 Resident Street Address _____ City _____ St _____ Zip _____
 Business Telephone # (_____) _____ Fax # (_____) _____ Resident Telephone # (_____) _____
 Are you interested in on-line sales YES NO Email Address _____

* If we are to pay commissions to an Agency or Corporation, and you are not the Owner / Officer, we need an assignment of commissions signed by you and we must have another License Request Form completed by the Agency Owner / Officer; and copies of their license. Include the Agency's license if applicable in your state.

COMMISSION ASSIGNMENT FORM *
 (Only complete the following if you want HPA to pay your commissions to a Corporation, Agency or another Agent.)

I _____ (HPA Code #) _____
 hereby assign to assignee, _____, all of my right, title, and interest in commissions and/or renewals to which I am now entitled or become entitled, under existing contracts and agreements, heretofore entered into by and between myself and Health Plan Administrators, Inc. I hereby authorize and empower Health Plan Administrators Inc., to pay assignee all commissions and renewals now due or which may accrue under said contracts, for a period of one year from this date and thereafter until such time as I terminate this assignment by written notice to Health Plan Administrators, Inc. I agree that such payments of commissions under my contract, the same as if payment was made directly to me. I hereby covenant and agree that I am the absolute and sole owner of said commissions, free from prior assignment or any encumbrance of any kind or character whatsoever, and that I have full right and lawful authority to sell and transfer the same as aforesaid.
 Witness my hand this _____ day of _____, 20_____, Agent's Signature _____
CAUTION: The person assigning his or her commissions (assignor) will not recover the right to receive any further commissions during the one year period from the date of this assignment unless and until the person to whom such rights are assigned (assignee) releases, in writing, his or her rights to receive such commissions. Please be certain you understand this before signing the form. This instrument may be revoked, in writing, by the Assignor at any time after the one year period. Address of Assignee _____
 Tax I.D.# _____ Assignee's HPA Code # _____

Are you currently appointed with any of the following carriers? Standard Security Life Insurance Company of New York YES NO
 Madison National Life Insurance Company Inc. YES NO
 American Insurance Company YES NO

ANSWER THE FOLLOWING QUESTIONS

1. Have you ever been convicted of a felony? YES NO
2. Do you owe any unpaid balance to any Insurance Company, General Agent or Manager? YES NO
3. Have you ever been involved in an investigation with any State Insurance Department? YES NO
4. Has your license ever been suspended, cancelled or revoked by any State Insurance Department? YES NO
5. Have you ever had your appointment terminated by another insurance company for any reason other than lack of production? YES NO
6. Have you ever been charged arrested or convicted of a misdemeanor other than minor traffic violations? YES NO
7. Have you ever filed Bankruptcy, been sued or had a judgment entered against you? YES NO
8. Have you ever been refused a bond or had a bond cancelled for cause by any company? YES NO
9. What lines of insurance are you licensed: Life Accident / Health Other _____
10. Resident License State _____ License # _____; Please circle any nonresident states where you hold a license and intend to market:
**AK AL AR AZ CA CO CT DC DE FL GA HI IA ID IL IN KS KY LA MA MD ME MI MN MO MS MT
 NC ND NE NH NJ NM NV NY OH OK OR PA RI SC SD TN TX UT VA VT WA WI WV WY**

Please attach copies of all licenses noted above.

* By signing below I am giving HPA prior written express invitation and permission to transmit facsimile and email advertisements to me. * The agent has no authority to act on behalf of the Insurance Company, bind insurance coverage, waive or alter any provision of the insurance application or the Policy under which a certificate of insurance is issued. * No advertising material (on paper, over the radio or television or on the Internet) being the product's, HPA or the Insurance company's name or describing any named product administered by HPA can be produced without prior written approval from HPA and the insurance company.

READ CAREFULLY BEFORE SIGNING

NOTIFICATION: As part of our normal procedure, an investigative report may need to be prepared. Some states require the appointing firm to do background checks on the agents they are appointing. The investigative report usually concerns information on an applicant's character, general reputation, personal characteristics, finances and mode of living. Investigations will be completed as states require. Appointments will be processed once the background investigation is complete. Your signature below acknowledges your understanding of this procedure. If you intentionally misrepresent any fact required on this application, it will be cause for refusal or revocation of the right to represent any or all of the above noted carriers. A copy of this authorization is as valid as the original.

Agent Signature: _____ Date: _____ Title: _____
 GA Name: _____ HPA Code#: _____ Email: _____
 MGA NAME: Allied Brokerage Services HPA Code#: 040000000 Email: sales@allied-brokerage.com
 Address: P O Box 29189, Shawnee Mission, KS 66201 Tele: 888-402-7204 Fax: 913-945-4393

**Mail all completed forms with copies of your current license(s) to HPA or fax them to: 1-813-963-5570
 HPA, Inc., 14497 N. Dale Mabry Hwy. Suite 200 Tampa FL 33618-2047**